



the *plenum*

NOVEMBER 2010

VOL. 25 • NO. 11

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9th Annual GOLF TOURNAMENT



Nov. 13, 2010

8:00 Shotgun Start

Atlantis Country Club

Atlantis, Florida

(Corner of Lantana Rd. & Congress Ave.)

**Another way
PBACCA
Serves You!**

DEC. 2, 10

PBACCA Presents

KEN COOK ON FLORIDA ENERGY STAR REBATES

THURSDAY, DECEMBER 2, 2010

Call Pam at **561-585-3880**

DEC. 2, 10



Palm Beach Air Conditioning
Contractors Association, Inc.

PBACCA 2010 OFFICERS

President: Tom Donegan
Donegan Air Conditioning

(561) 798-5949 • Fax (561) 798-0673
Cell (561) 644-0483 • donegan4ac@yahoo.com

President Elect: Don Flori
Apollo Air Conditioning

(561) 840-7940 • Fax (561) 840-7930
Cell (954) 868-6075 • apolloair@aol.com

Vice President: Roy Wattenbarger
Van's Comfortemp

(561) 655-6993 • Fax (561) 278-5232
Cell (561) 722-0170 • roy.wattenbarger@resservices.com

Secretary: Cliff Griffith
Mechanical A/C Systems

(561) 848-6227 • Fax (561) 848-9004
Cell (561) 718-3958 • cliff@mechanicalac.com

Treasurer: Pat Mesmer
Smithco Services

(561) 833-3793 • Fax (561) 832-9051
Cell (561) 202-7302 • pat@smithcoservices.com

Director: Arturo A. Alba
Arco Supply

(561) 586-3331 • Fax (561) 586-4938
Cell (561) 436-7881 • arturoalba@arcosupply.com

Director: Sue Hagenbaumer
Tropic Supply

(561) 684-3997 • Fax (561) 684-6343
Cell (561) 252-4644 • sue.hagenbaumer@tropicsupply.com

Director: John Riley
Al Packer Ford

(561) 868-2806 • Fax (561) 478-4388
Cell (561) 818-5424 • fleet@alpackerford.com

Director: Kerri Casper
Cool Calculations

(561) 585-6371 • Fax (561) 588-1413
Cell (561) 346-5823 • coolcalcs@gmail.com

Director: Daryl Sholar
Village of Wellington

(561) 685-6309 • Fax (561) 753-2428
Cell (561) 685-6309 • dsholar@ci.wellington.fl.us

Director: Abel Garza
AG Service Maintenance & Repair

(561) 792-9739 • Fax (561) 333-6606
Cell (561) 386-7929 • agservices386@comcast.com

Past President: Tom Brooks
Brooks A/C & Heating

(561) 793-3476
Cell (561) 389-8739 • tombrooks@comcast.net

Executive Director: PAM RIPPLE
585-3880 • Fax-585-3347

e-mail: pripple@pbacca.org

LEGAL COUNCIL: William J. Marell - Glickman, Witters & Marell
478-1111

FINANCIAL ADVISOR: Donna M. Sotillo, CPA - Sotillo & Company
547-5730

In Memory of Pat Hegarty

President's Perspective

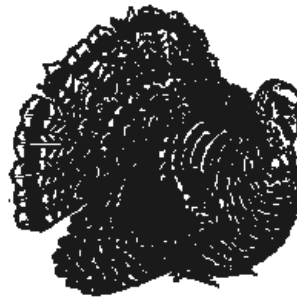


Tom Donegan

Wow, how time flies!! Where did the year go? I cannot believe it is already November. I look forward to this is the time. I would like to thank everyone who has supported PBACCA this year and all the Sponsors at every event and every level of Sponsorship, without all of you, your Association would not be what it is today. I look forward in seeing everyone at the Golf Tournament. Happy Thanksgiving.

Stay safe and stay well...

Tom Donegan



PBACCA

wishes everyone a

Healthy & Happy Thanksgiving

P B A C C A

Ph 561-585-3880 Fax 561-585-3347

Email pripple@pbacca.org Website www.pbacca.org

Another Way PBACCA is working for YOU!

Associate Distributors - Palm Beach County

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Johnstone Supply, West Palm Beach561-689-3366
Lennox International Supply, West Palm Beach561-656-4030
Noland Company, Pompano Beach954-785-6665
Goodman Distribution SE, Inc., West Palm Beach561-616-9466
Refricenter, West Palm Beach561-689-8075
Trane Company, West Palm Beach561-683-3306
Tropic Supply, West Palm Beach561-684-3997

Palm Beach Air Conditioning Contractors Association (PBACCA) is an independent association serving the needs of the HVACR industry in Palm Beach County. PBACCA is not affiliated with the national group Air Conditioning Contractors of America (ACCA). The mission of PBACCA is to assist and better enable PBACCA members to acquire, serve, and satisfy their customers.

Call to Action Fax Back Page

Ken Cook

on

Florida Energy Star Rebates

*Home Star, Gold Level, Silver Levels,
Home Energy Audits, Duct Testing,
Building Analyst*

THURSDAY

DECEMBER 2, 2010

6:00 pm Check-in 7:00 pm Dinner

Cost: \$30.00 Members \$50.00 Non-Members

Important - Reservations are required

Please fax this form back to the PBACCA office at

561-585-3347 or call Pam at

561-585-3880 to make your reservation *today*.

Reservation deadline,

Monday, November 29, 2010

at 5:00 p.m.

Company _____ #Attending

Attendees _____

Company phone # _____

***** To Guarantee your seat please FAX back this page before November 29th - 5 PM.**

PLEASE NOTE: Due to guarantees given to the hotel, no refunds for cancellations can be approved after November 29th. Cancellations after this date, and no-shows, will be charged and invoiced for the full cost of the dinner. Cancellations must be made in writing.

December Program

December 2, 2010

PBACCA Presents...

Ken Cook

on

Florida Energy Star Rebates

*Home Star, Gold Level, Silver Level,
Home Energy Audits, Duct Testing,
Building Analyst*

*Member appreciation Cocktail hour
sponsored by PBACCA*

6:00 pm Check-in 7:00 pm Dinner

Cost: \$30.00 Members \$50.00 Non-Members

~

Crowne Plaza

**1601 Belvedere Road — West Palm Beach
(For Directions call 561-684-9400)**

~

*Just another example of how we serve the
Air Conditioning Contractors of Palm Beach County*

DON'T WAIT...REGISTER NOW

Call Pam at

561-585-3880

pripple@pbacca.org

Our Website!

Visit **www.pbacca.org**

and see what's new!



GRAND PRIZES FOR GOLF TOURNAMENT

PBACCA 9th ANNUAL GOLF TOURNAMENT

Al Packer Ford Grand Prize

HOLE-IN-ONE SPONSOR



Prizes:

- **Lincoln MKT** - 2 Year Pre-Paid Lease
- 3 day / 2 night package to Treetops Resort in Gaylord, Michigan
- 3 day / 2 night 'Stay & Play' in Las Vegas
- 3 day / 2 night package to The Peabody Hotel in Memphis, Tennessee



Energy Analyzer™

Adtek's best selling program, the Energy Analyzer takes a look at your client's current costs of equipment and compares those to new equipment models and AHRI matchups. Calculate anything and everything such as Air Conditioners, Heat Pumps, Furnaces, Geothermal, and Boilers. Be able to show your client's an accurate figure of new equipment!



<p>Simple.</p> <p>The program is as simple as three button clicks of the mouse. Below you will see the common four steps it takes to complete a calculation. That is it. Your city data and ten year average temperatures are already pre loaded for default design conditions. Any piece of equipment you are looking for will be in the program as long as it is listed and certified by AHRI. Air Conditioners, Heat Pumps, Geothermal Applications, and Furnaces are already in the database, including every match of coil or Air Handler possible. You pick your match, we calculate the savings. Don't miss out!</p>	<p>Strategic.</p> <p>Ever walked into a homeowner's house and had a tough time justifying why one furnace cost more than the other? Or how about trying to explain how a Heat Pump will cut your utility bills by a major percentage. If you have run through these scenarios, then the Energy Analyzer is for you. If you haven't had trouble trying to explain certain situations, then let the program do the work for you. While it calculates the operational cost of equipment primarily, it will also calculate payback and Return on Investment, including system savings when a client chooses to use financing.</p>	<p>Successful.</p> <p>Let the program do the work for you. With very little effort, you can be as successful as the 1,650 contractors who are currently using the Energy Analyzer program today. Take advantage of this opportunity to not only show higher end equipment, but have a reason for selling it with your customer's needs at focus. Join the Adtek Family today.</p>
--	--	--

- 1 Input the size of your house, using your heat loss and gain information.
- 2 Enter your design conditions from a full list of cities and states
- 3 Input your utility costs including electricity, natural gas, LP, and fuel oil
- 4 Select your equipment from our current AHRI equipment list



15% off

*Deal Expires Friday, October 22, 2010
Regular Price: \$395.00

Adtek Software
105 S. Main St.
Toluca, IL 61369
P. 815-452-2345
F. 815-452-2119
support@adteksoft.com
www.adteksoft.com

"We utilize the Energy Analyzer program with our sales presentation, which usually results in a more educated consumer who is willing to invest in the most efficient system we have to offer. As an HVAC contractor, like most, I do not have an abundance of free time. Adtek has stayed on top of things with current data and has answered every question I have ever had. The operational cost and return on investment on Heat Pumps within the program has truly amazed my clients. Keep up the good work."

Dean, Bentley Heating & Air

Estimated Annual Cost Comparison

Customer: Neil Rupp	Adtek Software
Address: 105 S. Main St.	PO Box 114
Address: PO Box 114	Toluca IL 61369
City, State: Toluca IL 61369	Sales Consultant: Adtek Sales
H Phone: 815-452-2345	Phone: 815-452-2345
W Phone: 815-452-2119	Proposal#: 1234
	Date: 08/31/2010

Design Conditions for: Peoria AP Illinois	Electricity (Winter) \$0.090	Natural Gas \$1.150
Heat Loss: 53600	Winter Design Temp: 0	Electricity (Summer) \$0.090
Heat Gain: 38000	Summer Design Temp: 95	LP Gas \$1.800
	Electricity (HP) \$0.090	Fuel Oil \$2.200

System	Estimated Annual Cost
Existing	~2500
13 SEER A/C	~1800
13 SEER HP	~1200
15 SEER HP	~1000



PBACCA 9th ANNUAL GOLF TOURNAMENT

WHERE: **Atlantis Country Club, Atlantis, Fla.**
Corner of Lantana Rd. & Congress Ave.

WHEN **November 13, 2010**
8:00 Shotgun Start

WHAT: Continental Breakfast will be served before tee-off (7:00 a.m. check in)
 Drinks provided on the course
 Trophy and Prizes for 1st, 2nd & 3rd place
 Par 3 Poker
 Prizes for Everyone
 Prizes for longest drive straightest drive, closest to pin and more!
 FREE lunch ticked for a barbecue included with green fees to be held at Atlantis Country Club.

(SPONSORSHIPS STILL AVAILABLE)

The Awards Ceremony: After you finish, join us for the awards banquet at Atlantis Country Club. We'll serve barbecue chicken, burgers, and hot dogs, slaw, potato salad, beans and more! Your family and friends are welcome join us for luncheon and awards ceremony. Tickets are \$20.00 each, children under 6 - FREE!

GOLF SIGN-UP SHEET

Saturday, November 13th • Atlantis Country Club

Company _____
 Address _____ City _____ St. _____ Zip _____
 Phone _____ Fax _____ Email _____

Golfers	Lunch Tickets?	Shirt Size
1) _____	Y N	M L XL XXL
2) _____	Y N	M L XL XXL
3) _____	Y N	M L XL XXL
4) _____	Y N	M L XL XXL

Golf Hole Sponsor with Foursome (you save \$50.00) total \$480.00..... = \$ _____
 Contest Sponsor with Foursome (you save \$50.00) total \$530.00..... = \$ _____
 There will be _____ # golfers @ \$95 (if you register before Oct 17th) or \$100.00 per person after Oct. 17th. = \$ _____
 There will be _____ # extra lunch tickets @ \$20.00 each (Children under 6 FREE!)..... = \$ _____
ADVANCE RESERVATIONS ARE MANDATORY! **TOTAL .. = \$ _____**

We must receive your reservation and payment before the tournament. Send this completed form and your payment to:
PBACCA, 302 W. Mango Street #26 Lantana, FL 33462
Phone: 561-585-3880 • Fax: 561-585-3347 • Email pripple@pbacca.org Website www.pbacca.org

COMPLETE YOUR REGISTRATION AND FAX TO 561-585-3347



OFFICIAL GOLF SPONSOR FORM

PBACCA 9th ANNUAL GOLF TOURNAMENT

WHERE: Atlantis Country Club, Atlantis, Fla. Corner of Lantana Rd. & Congress Ave.

WHEN: November 13, 2010 • 8:00 Shotgun Start

SPONSORSHIPS STILL AVAILABLE!!

PLATINIUM LEVEL SPONSOR — \$2,000.00

- Hats and Golf Shirts Sponsorships are available to Annual Platinium Level Sponsors only! '10 Golf Shirt Sponsor - CROWN TONKA '10 Hat Sponsor - ARCO SUPPLY '10 Cooler Sponsor - OPEN

LUNCH & AWARDS CEREMONY SPONSOR - \$1,500.00

- Sign at Registration Table featuring company name and your company Logo. Hang your company banners, Listed on a sign on Beverage Cart, Listed in the Golf Flier received by players day of the tournament, Acknowledged as a Gold Level Sponsor in the Event Article printed by Trade Newspapers and The Plenum, Recognized as a Gold Level Sponsor in the PBACCA Annual Insert in the PB Post, Includes a Foursome in the Golf Tournament.

BREAKFAST AND BEVERAGE SPONSOR — \$1,500.00

- Sign at Registration Table featuring Company Name and your company Logo, Hang your company banners, Listed on a sign on Beverage Cart, Listed in the Golf Flier received by players day of the tournament, Acknowledged as a Gold Level Sponsor in the Event Article printed by Trade Newspapers and The Plenum, Recognized as Gold Level Sponsor in the PBACCA Annual Insert in the PB Post, Includes a Foursome in Golf Tournament.

RAFFLE PRIZE SPONSOR -- \$500.00

- Sign at Registration Table featuring company name and your company Logo, Hang your company banners, Listed on a sign on Beverage Cart, Listed in thr Golf Flier received by players day of the Tournament, Acknowledged as a Bronze Level Sponsor in the Event Article printed by Trade Newspapers and The Plenum, Recognized as Bronze Level Sponsor in the PBACCA Annual Insert in the PB Post.

GOLF HOLE SPONSOR AND FOURSOME (you save \$50.00) — \$480.00

CONTEST SPONSOR — \$200.00 ea Longest Drive, Straightest Drive, and Closet-to-Pin (Includes prize, to be announced at time of give-away).

GOLF HOLE SPONSOR --- \$150.00 ea. 1'x3' sign on green.

BRONZE SPONSORS:

REGISTRATION TABLE COOL CALCULATIONS

MULLIGAN TABLE SPONSOR EDWARD JONES/ TIM MCGRAW

GOODIE BAG SPONSOR FRDERATED INSURANCE

Platinum Sponsors: AL PACKER Ford EAST Arco Supply, Inc. FEDERATED INSURANCE JOHNSTONE SUPPLY Tropic Supply, Inc.

SPONSORSHIP/VOLUNTEER

Company/Product Name: _____ Contact Person: _____

ADDRESS: _____ CITY/ST/ZIP: _____

PH #: _____ FAX#: _____ E-Mail: _____

Please check one or both of the following:

[] I WOULD LIKE TO VOLUNTEER TO HELP DURING THE TOURNAMENT. VOLUNTEERS WILL GET FREE FOOD/BEVERAGES

[] SPONSOR (TYPE OF SPONSORSHIP) CHOICE #1 _____ IF CHOICE #1 ALREADY TAKEN CHOICE #2 _____

Contact Pam Ripple @ 561-585-3880 or fax to 561-585-3347

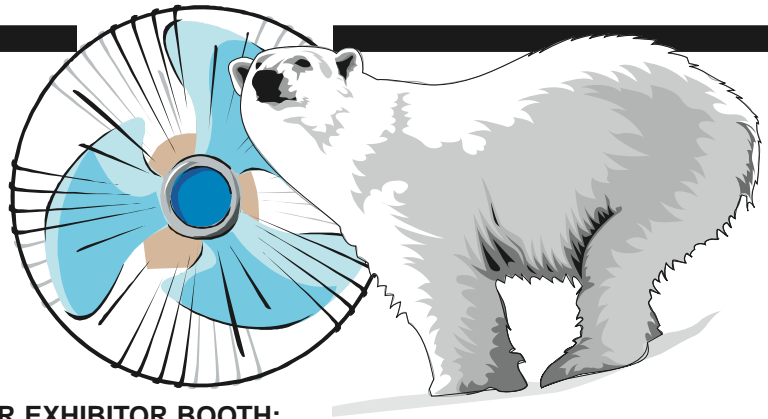
Email pripple@pbacca.org Website www.pbacca.org

PBACCA proudly presents...

Air Show 2011

The Largest Air Conditioning Trade Show
of the Palm Beaches

Tuesday, March 1, 2011 • 5:00 p.m. - 8:30 p.m.
South Florida Fairgrounds • The Expo Centre
9067 Southern Boulevard • West Palm Beach



APPLICATION FOR EXHIBITOR BOOTH:

Company Name _____

Representative(s) *List all names* _____

Company Address _____

City, State, Zip _____

Phone _____ Fax _____ E-mail Address _____

\$400 per booth for members
\$500 per booth for non members

Please indicate 3 choices of location for your booth (1) _____ (2) _____ (3) _____

Door Prize Cards will be included in the package for you to fill out the night of the trade show. We ask that you bring at least (2) door prizes per booth purchases.

I DO ___ DO NOT ___ need the 6' table that is included with my booth.

Additional table(s) available thru Show Management.

Do you need electricity? ___ *There will be a charge of \$60.00 for electricity.*

There will be forklifts available for unloading trucks. Any or all special requests should be made with our office before the day of the show.

Upon receipt of your reservations, you will receive a confirmation letter with booth number, set up time and other miscellaneous instructions.

Please make your check to PBACCA and remit to:

**302 W. Mango Street #26
Lantana, FL 33462**

PBACCA reserves the right to alter floor plan if necessary for vehicle locations.

Cancellations must be written and received a minimum of 30 days prior to the show.

Signature _____

Check # _____
enclosed in the amount of
\$ _____

**Palm Beach Air Conditioning Contractors Association
AIR SHOW 2011**

Rest Rooms	Concession Stand	120 Booths	Concession Stand	First Aid	Dressing Room Stairs Elevator
------------	------------------	---------------	------------------	-----------	-------------------------------------

Curtain Curtain

112	512	511	510	509	508	507	506	505	504	503	502	501	513
●				●	●	●	●	●					
111	413	414	415	416	417	418	419	420	421	422	423	424	514
●				●					●	●			
110													515
●													
109													516
●													
108	412	411	410	409	408	407	406	405	404	403	402	401	517
●				●	●	●	●	●	●	●	●	●	
107	313	314	315	316	317	318	319	320	321	322	323	324	518
●				●	●			●	●	●			
106													519
●													
105	312	311	310	309	308	307	306	305	304	303	302	301	520
●				●	●	●	●	●	●	●	●	●	
104	213	214	215	216	217	218	219	220	221	222	223	224	521
●	●	●	●	●	●		●	●	●				
103													522
●													
102	212	211	210	209	208	207	206	205	204	203	202	201	523
●	●	●	●	●	●	●	●	●	●	●	●	●	
101	113	114	115	116	117	118	119	120	121	122	123	124	524
●	●				●	●	●	●	●	●	●	●	●

Stage

Ticket Office & Window

← Curtain ↑ Entrance Curtain →

PBACCA AIR SHOW 2011
SOUTH FLORIDA FAIRGROUNDS
EXPO CENTRE
MARCH 1, 2011

WOULD YOU LIKE TO SERVE?



Would you like to be part of the working body of YOUR association?

The 2010 Nomination process will begin at the October General Membership Meeting by putting together a slate of officers and directors for the 2011 year. Elections will take place at the December General Membership Meeting.

The board meets the first Thursday of every month throughout the year. The board meetings are where the "business work" of the association is done. As the bylaws require, a commitment to attend a minimum of 6 regular board meetings during the term of office.

If you would like to be considered for the 2011 slate call the association's office (561-585-3880) or complete the 2011 Nomination Form and fax it back to 561-585-3347.

NOMINATION BALLOT

2011 Nomination Form

OFFICERS

NOMINEE

OTHER CANDIDATES

President

Donald Flori
(Apollo A/C)

President-Elect

Roy Wattenbarger
(Vans Comfortemp)

Vice President

Cliff Griffith
(Mechanical A/C Systems)

Secretary

Pat Mesmer
(Smithco Services)

Treasurer

Able Garza
(AG Services Maintenance & Repair)

BOARD OF DIRECTORS

John Riley (Al Packer Ford)

Arturo A. Alba (Arco Supply)

Karri Casper (Cool Calculations)

Sue Hagenbaumer (Tropic Supply)

Daryl Sholar (Village of Wellington)

Dale Vernatter (John C. Cassidy Air)

Past President

Tom Donegan
(Donegan A/C)

Get involved with your association!!! Nominate yourself or a co-worker to serve as an Officer or Director for PBACCA. The mission of PBACCA is to assist and better enable its members to acquire, serve and satisfy their customers. In order to best accomplish this we need the support and involvement of people like you.



Member of the Year

SEER Member of the Year Service Enthusiasm Effort Reliability

The SEER Member of the Year is presented for service to the Association and the industry during the past year, and shall be given to the nominee deemed most worthy by the Board of Directors. The nominees shall be chosen from the current membership of the Association, or their employees.

No class of membership shall be excluded from Consideration; however, paid-up membership is required for selection. Nominations shall be presented to the Board no later than January 1st and the award shall be presented at the January 15th Installation Dinner.

President of current year is not eligible, but past President's and current Board Members are eligible.

NOMINEES NEEDED By January 1st!!

Please forward your nominees to the Association office for consideration to Pam Ripple fax # 561-585-3347 or E-mail pripple@pbacca.org

SEER Member of the Year Award Nominee: _____

Nominee Company: _____ Phone: _____

Your Name and Company (optional): _____

Write a small paragraph why you believe your nominee should be Member of the Year.

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12980 W. State Road 84
Davie, FL 33325
954-916-0099
Fax: 954-916-0088

Doral Branch
4075 NW 79th Ave.
Miami, FL 33166
305-471-9610
Fax: 305-471-4475

North Dade Branch
18640 NE 2nd Ave.
Miami, FL 33179
305-651-0311
Fax: 305-651-9783

South Miami Branch
19100 SW 106th Ave.
Miami, FL 33157
305-235-0311
Fax: 305-235-9485

WPB Branch
2611 Old Okeechobee Rd.
West Palm Beach, FL 33409
561-683-6262
Fax: 561-683-5379

Pompano Beach Branch
870 SW 12th Ave.
Pompano Beach, FL 33069
954-786-9090
Fax: 954-786-9097

Myles' Electric Motors
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Stuart, FL 34994
772-283-1633
Fax: 772-283-9052



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Palm Beach Air Conditioning
Contractors Association, Inc.

*Membership
Doesn't Cost...*
IT PAYS!



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FAX 561.586.2330

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 Heating & Air Conditioning	

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Financial Advisor

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Boynton Beach, FL 33436
561-732-6549

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Energy Code Compliance Specialists

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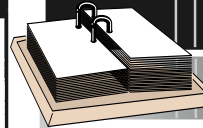
- Florida State Certified Energy Rater
- Energy Code Compliance
- Heat Load Calculations
- Residential & Light Commercial



Phone: 561-585-6371

Email: coolcalcs@gmail.com

www.coolcalculations.com



**Events
Calendar**

**Palm Beach Air Conditioning Contractors
Association, Inc.**

2010 CALENDAR of Events

- Nov. 4** *Board Meeting - 5:30*
Smithco Services 4420 Georgia Ave., WPB
- Nov. 13** *9th Annual Golf Tournament:*
Atlantis Country Club
- Dec. 2** *General Meeting - 6:00 p.m.*
Crown Plaza 1601 Belvedere Rd., WPB
- Jan. 6** *Board Meeting - 5:30*
Smithco Services 4420 Georgia Ave., WPB
- Jan. 15** *Installation Banquet*
Benvenuto's

****Calendar of Events Subject to Change
Questions? Call Pam Ripple, Executive Director
PBACCA at 561-585-3880.**

Get More. Payne-Less.



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Sun Coast
System**



- High Efficiency Payne condensing unit
- Matching Fan Coil or Furnace and e-coil
- Auxiliary heat
- TopTech Programmable Thermostat
- TechPure Media Air Cleaner
- TopTech UV Light Air Purifier
- TopTech Aux. pan switch
- TopTech Hurricane mounting brackets
- Lightning Surge Suppressor
- TopTech compressor start assist

\$125
INSTANT DISCOUNT
on your order of a
Florida Sun Coast System!

**Florida
Sun Coast
PLUS
System**



- High Efficiency Payne condensing unit
- Matching Fan Coil or Furnace and e-coil
- Auxiliary heat
- TopTech Programmable Thermostat
- TechPure Media Air Cleaner
- TopTech UPurifier
- TopTech Aux. pan switch
- TopTech Hurricane mounting brackets
- Lightning Surge Suppressor
- TopTech compressor start assist

And...A 10 Year Parts and Labor Extended Warranty

\$225
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on your order of a
Florida Sun Coast PLUS System!

SAVE UP TO \$225

**When You Purchase A
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No matter which you choose:**

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- Energy Savings
- Utility Rebate Eligible
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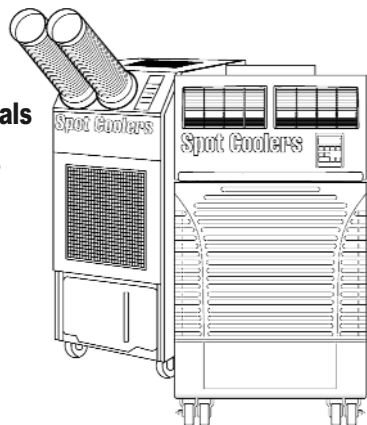
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A man feared his wife wasn't hearing as well as she used to, and he thought she might need a hearing aid. Not quite sure how to approach her on the subject, He called the family doctor to discuss the problem. The Doctor told him there is a simple informal test the husband could perform to give the doctor a better idea about her hearing loss.

Here's what you do," said the Doctor, "stand about 40 feet away from her, and say something in a normal conversational speaking tone see if she hears you. If not, go to 30 feet, then 20 feet, and so on, until you get a response."

That evening, the wife is in the kitchen cooking dinner, and he was in the den. He says to himself, "I'm about 40 feet away, let's see what happens."

Then in a normal tone he asks, 'Honey, what's for dinner?' No response

So the husband moves closer to the kitchen, about 30 feet from his wife and repeats, "Honey, what's for dinner?" Still no response

Next, he moves into the dining room where he is about 20 feet from his wife and asks, "Honey, what's for dinner?" Again he gets no response.

So, he walks up to the kitchen door, about 10 feet away. "Honey, what's for dinner?"

Again there is no response.

So he walks right up behind her.

"Honey, what's for dinner?"

For crying out loud, for the FIFTH time, it's CHICKEN!"

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The next time you have an opening for a technician, call the local Apprenticeship office at 296-5236. They can help you find a qualified apprentice to hire and enroll in the local PBACCA sponsored Apprenticeship Program offered at Palm Beach Community College. You'll be sure your employee is being taught the right skills and acquiring the training to become a productive journey man.

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